

# American Legion Department of Georgia

## Budget vs. Actuals: Budget\_FY24\_P&L - FY24 P&L

August 2023 - July 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
<b>Revenue</b>				
Conventions				
37000 National Convention	16,112.08	15,000.00	1,112.08	107.41 %
38000 Department Convention	1,513.34	15,000.00	-13,486.66	10.09 %
<b>Total Conventions</b>	<b>17,625.42</b>	<b>30,000.00</b>	<b>-12,374.58</b>	<b>58.75 %</b>
Dues - Post 400				
Dues - Regular	24,407.00	60,000.00	-35,593.00	40.68 %
35400 National Dues	313,191.04	300,000.00	13,191.04	104.40 %
<b>Total Dues - Regular</b>	<b>500,454.43</b>	<b>300,000.00</b>	<b>200,454.43</b>	<b>166.82 %</b>
Other Income				
30100 Donated Revenues	14,857.00		14,857.00	
30101 Commander's Project	27,034.00	50,000.00	-22,966.00	54.07 %
EJ Building Fund Unrealized Gain/Loss	3,659.24		3,659.24	
EJ General Fund Unrealized Gain/Loss	-347.75		-347.75	
EJ Medical Research Unrealized Gain/Loss	-112.10		-112.10	
Vanguard Unrealized Gain/Loss	11,490.20		11,490.20	
<b>Total Other Income</b>	<b>56,580.59</b>	<b>50,000.00</b>	<b>6,580.59</b>	<b>113.16 %</b>
<b>Total Revenue</b>	<b>\$599,067.44</b>	<b>\$440,000.00</b>	<b>\$159,067.44</b>	<b>136.15 %</b>
<b>GROSS PROFIT</b>	<b>\$599,067.44</b>	<b>\$440,000.00</b>	<b>\$159,067.44</b>	<b>136.15 %</b>
<b>Expenditures</b>				
65001 Commander Project	23,500.00	50,000.00	-26,500.00	47.00 %
Awards				
54202 Law Enforcement of the Year		500.00	-500.00	
54203 State Oratorical Awards	6,182.13	5,750.00	432.13	107.52 %
54204 Area Oratorical Awards	3,432.00	4,800.00	-1,368.00	71.50 %
54205 Fire Fighter of the Year	500.00	500.00	0.00	100.00 %
54206 Youth Champs Awards		1,500.00	-1,500.00	
54210 Drug Committee Awards		300.00	-300.00	
54217 Boy Scouts Awards		300.00	-300.00	
54218 Scouting Scholarships		500.00	-500.00	
54220 Shooting Sports Awards		400.00	-400.00	
54221 Media Awards		200.00	-200.00	
54222 Public Relations Award		200.00	-200.00	
54230 Blood Donor Award		300.00	-300.00	
54240 Commander Staff Awards		1,000.00	-1,000.00	
54250 Commander's Pins, Coins	4,331.50	3,000.00	1,331.50	144.38 %
54273 Historian Award		300.00	-300.00	
61302 American Legion Scholarships	8,650.00	8,000.00	650.00	108.13 %
Children & Youth Awards		700.00	-700.00	
<b>Total Awards</b>	<b>23,095.63</b>	<b>28,250.00</b>	<b>-5,154.37</b>	<b>81.75 %</b>
Bad Debt Expense	11,045.09		11,045.09	
Committee Travel Expenses				

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52463 Finance Cmt - Chair	1,999.39	1,200.00	799.39	166.62 %
52464 Finance Cmt	429.40	500.00	-70.60	85.88 %
52465 Finance Cmt		500.00	-500.00	
52466 Investment Committee Person	159.60	500.00	-340.40	31.92 %
52467 External Audit	995.44	4,500.00	-3,504.56	22.12 %
52468 Alcohol/Drug Abuse		200.00	-200.00	
52469 Boy Scouts		200.00	-200.00	
52470 Shooting Sports - Cyber		200.00	-200.00	
52471 Legion Riders	3,571.70	3,000.00	571.70	119.06 %
52472 S. A. L.		200.00	-200.00	
52473 Religious Emphasis		200.00	-200.00	
52475 Children and Youth	400.00	400.00	0.00	100.00 %
52476 Blood Donor		200.00	-200.00	
52477 National Security		200.00	-200.00	
52478 Patriotic Obser		200.00	-200.00	
52479 Communications/PR	1,732.05	1,000.00	732.05	173.21 %
52480 POW/MIA	1,322.25	1,000.00	322.25	132.23 %
52481 National Emergency		300.00	-300.00	
52482 Employment	638.22	1,000.00	-361.78	63.82 %
52483 School/Scholar	123.20	200.00	-76.80	61.60 %
52484 Female Access	300.90	700.00	-399.10	42.99 %
52486 Legislative		200.00	-200.00	
52489 VA/Rehab Travel		200.00	-200.00	
52490 Medical Research	17,000.00	500.00	16,500.00	3,400.00 %
52496 Oratorical		500.00	-500.00	
52525 VAVS - Committee	0.00	200.00	-200.00	0.00 %
52526 Ad Hoc Committee 21	138.64	3,000.00	-2,861.36	4.62 %
52527 Access Committee	221.90	1,000.00	-778.10	22.19 %
52528 Marketing Committee		1,000.00	-1,000.00	
52529 Homeless Committee		2,000.00	-2,000.00	
52530 Dept Recruiter of the Year		400.00	-400.00	
<b>Total Committee Travel Expenses</b>	<b>29,032.69</b>	<b>25,400.00</b>	<b>3,632.69</b>	<b>114.30 %</b>
Department Headquarters Expense				
50209 Building Maintenance	1,800.00		1,800.00	
52600 Postage	4,321.89	5,000.00	-678.11	86.44 %
52700 Auditing & Accounting	16,970.00	9,000.00	7,970.00	188.56 %
52800 Building Repairs & Maintenance	398,487.12	8,000.00	390,487.12	4,981.09 %
52900 Legal Fees	4,500.00	2,000.00	2,500.00	225.00 %
53100 Equipment Lease	1,783.39	7,000.00	-5,216.61	25.48 %
53200 Insurance & Post Bonds	22,346.60	11,000.00	11,346.60	203.15 %
53300 Lawn Maintenance	6,900.00	7,000.00	-100.00	98.57 %
53400 Utilities	22,500.69	14,000.00	8,500.69	160.72 %
53401 Web Services	10,977.12	5,000.00	5,977.12	219.54 %

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	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
53600 Office Supplies/Printing	11,781.40	12,000.00	-218.60	98.18 %
53606 Christmas Cards		500.00	-500.00	
53700 Computer Supply/Programming	9,320.60	3,000.00	6,320.60	310.69 %
53800 Taxes & Licenses	5,882.67	3,000.00	2,882.67	196.09 %
53900 Telephone & Cell Phone	5,241.82	5,000.00	241.82	104.84 %
54221 Convention Program Book	419.22	1,000.00	-580.78	41.92 %
54800 Membership Promotion	23,668.99	10,000.00	13,668.99	236.69 %
54805 Membership Workshop	2,085.40	6,000.00	-3,914.60	34.76 %
55000 Donations Medical Research		10,000.00	-10,000.00	
55400 Delegates - National Convention	22,000.00	28,000.00	-6,000.00	78.57 %
56200 Past Dept Cdr Dues	500.00	650.00	-150.00	76.92 %
56400 Distinguished Guest Fund	3,741.87	6,000.00	-2,258.13	62.36 %
56410 National Vice Commander Travel	112.00	2,000.00	-1,888.00	5.60 %
56600 Historian Supplies	1,216.27	700.00	516.27	173.75 %
56700 Video Archive Supplies		2,200.00	-2,200.00	
58100 Boys State	6,000.00	6,000.00	0.00	100.00 %
58200 Baseball Teams		4,000.00	-4,000.00	
58900 Department Conference	4,315.26	15,000.00	-10,684.74	28.77 %
58910 Fall Conference	11,247.42		11,247.42	
58920 Spring Conference	14,191.06		14,191.06	
<b>Total 58900 Department Conference</b>	<b>29,753.74</b>	<b>15,000.00</b>	<b>14,753.74</b>	<b>198.36 %</b>
60600 District Refunds	43,326.00	48,000.00	-4,674.00	90.26 %
60610 Online Membership Post Refunds	31,220.74		31,220.74	
60620 S.A.L. Detachment of GA Refund	2,766.00		2,766.00	
60725 Special Project Fundraising	22,865.59	35,000.00	-12,134.41	65.33 %
60800 Reserve Fund		1,500.00	-1,500.00	
61000 National Emergency Fund	-3,150.00	2,000.00	-5,150.00	-157.50 %
61301 Re-Connect Program		10,000.00	-10,000.00	
61303 Archives		2,000.00	-2,000.00	
61525 VA/Service Officer School		1,000.00	-1,000.00	
61550 Georgia A.L. College	7,193.56	7,000.00	193.56	102.77 %
63900 Tickets-Ye Steivos	550.00	500.00	50.00	110.00 %
64100 Mar/Nat Cemt and Vet Day		100.00	-100.00	
64210 Georgia State Patrol		3,200.00	-3,200.00	
64400 Miscellaneous	18,368.13	12,500.00	5,868.13	146.95 %
Bank Charges and Fees	585.99		585.99	
<b>Total 64400 Miscellaneous</b>	<b>18,954.12</b>	<b>12,500.00</b>	<b>6,454.12</b>	<b>151.63 %</b>
64550 National Leading Candidate	2,000.00	2,000.00	0.00	100.00 %
<b>Total Department Headquarters Expense</b>	<b>738,036.80</b>	<b>307,850.00</b>	<b>430,186.80</b>	<b>239.74 %</b>
Department Payroll expenses				
50201 Salary Adjutant	41,543.36	60,232.00	-18,688.64	68.97 %
50202 Secretary	32,677.95	38,045.00	-5,367.05	85.89 %
50203 Salary Membership	45,835.51	48,915.00	-3,079.49	93.70 %

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50207 Bookkeeper	34,100.00	36,000.00	-1,900.00	94.72 %
50208 Salary Part-Time Admin	18,458.97	10,870.00	7,588.97	169.82 %
50210 Employee retirement plan	6,706.66	6,500.00	206.66	103.18 %
50220 Employee Christmas Bonus	2,903.43	3,000.00	-96.57	96.78 %
50230 Department Travel	2,247.60	3,000.00	-752.40	74.92 %
50600 Payroll Taxes - Employer	11,398.06	11,900.00	-501.94	95.78 %
51301 GA Unemployment Tax		125.00	-125.00	
51401 Federal Unemployment Tax		400.00	-400.00	
51500 Commander's Stipend	5,500.00	6,000.00	-500.00	91.67 %
<b>Total Department Payroll expenses</b>	<b>201,371.54</b>	<b>224,987.00</b>	<b>-23,615.46</b>	<b>89.50 %</b>
Department Travel	1,547.16		1,547.16	
52000 Department Commander	10,154.45	12,000.00	-1,845.55	84.62 %
52200 Department Adjutant	6,393.26	12,000.00	-5,606.74	53.28 %
52405 Department Senior Vice	6,370.78	8,275.00	-1,904.22	76.99 %
52406 Senior Vice-Special Travel	1,251.46	1,250.00	1.46	100.12 %
52410 Junior Vice Cdr	1,694.94	4,000.00	-2,305.06	42.37 %
52411 Junior Vice Cdr	732.20	4,000.00	-3,267.80	18.31 %
52412 Junior Vice Cdr	1,160.97	4,000.00	-2,839.03	29.02 %
52413 Junior Vice Cdr	1,946.80	4,000.00	-2,053.20	48.67 %
52414 Junior Vice Cdr	670.00	4,000.00	-3,330.00	16.75 %
52416 Department Treasurer	2,659.51	2,200.00	459.51	120.89 %
52421 Natl Exec C'man	1,250.49	3,250.00	-1,999.51	38.48 %
52422 Alt NEC	3,839.19	2,000.00	1,839.19	191.96 %
52423 Alt NEC Special Travel		1,250.00	-1,250.00	
52425 Past National Commander		600.00	-600.00	
52426 Past National Commander		600.00	-600.00	
52428 Past Dept Cdr	696.08	500.00	196.08	139.22 %
52429 Past Dept Cdr		500.00	-500.00	
52430 Past Dept cdr		500.00	-500.00	
52432 Department Chaplain	2,624.96	1,225.00	1,399.96	214.28 %
52433 Department Asst. Chaplain	654.50	500.00	154.50	130.90 %
52434 Judge Advocate	677.04	1,225.00	-547.96	55.27 %
52436 Service Officer	1,323.72	1,000.00	323.72	132.37 %
52437 Service Officer School		950.00	-950.00	
52438 Asst Service Officer	1,127.97	900.00	227.97	125.33 %
52439 Asst Service Office	568.03	900.00	-331.97	63.11 %
52440 Sgt-at-Arms	2,831.48	1,200.00	1,631.48	235.96 %
52441 Asst Sgt-at-Arms	960.97	800.00	160.97	120.12 %
52442 Asst Sgt-at-Arms	226.45	800.00	-573.55	28.31 %
52443 Asst Sgt-at-Arms	905.19	800.00	105.19	113.15 %
52444 Asst Sgt-at-Arms	1,683.69	800.00	883.69	210.46 %
52445 Asst Sgt-at-Arms	815.52	800.00	15.52	101.94 %
52447 Van Expense/Van Insurance	6,990.39	14,000.00	-7,009.61	49.93 %

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52487 Historian	3,867.12	1,000.00	2,867.12	386.71 %
61200 VA/Rehabilitation		500.00	-500.00	
<b>Total Department Travel</b>	<b>65,624.32</b>	<b>92,325.00</b>	<b>-26,700.68</b>	<b>71.08 %</b>
District Travel	287.70		287.70	
52450 1st Dist Cdr	1,580.09	2,000.00	-419.91	79.00 %
52451 2nd Dist Cdr	2,970.48	2,000.00	970.48	148.52 %
52452 3rd Dist Cdr	1,829.28	2,000.00	-170.72	91.46 %
52453 4th Dist Cdr	1,699.97	2,000.00	-300.03	85.00 %
52454 5th Dist Cdr		2,000.00	-2,000.00	
52455 6th Dist Cdr	1,348.27	2,000.00	-651.73	67.41 %
52456 7th Dist Cdr	1,822.36	2,000.00	-177.64	91.12 %
52457 8th Dist Cdr		2,000.00	-2,000.00	
52458 9th Dist Cdr	2,373.62	2,000.00	373.62	118.68 %
52459 10th Dist Cdr	1,922.90	2,000.00	-77.10	96.15 %
52460 11th Dist Cdr	1,402.81	2,000.00	-597.19	70.14 %
52461 12th Dist Cdr	607.45	2,000.00	-1,392.55	30.37 %
<b>Total District Travel</b>	<b>17,844.93</b>	<b>24,000.00</b>	<b>-6,155.07</b>	<b>74.35 %</b>
National Convention Expense				
57000 National Convention Expense- Other	23,135.34	15,000.00	8,135.34	154.24 %
57003 Georgia Caucus Breakfast		4,000.00	-4,000.00	
57005 Hospitality Suite		5,000.00	-5,000.00	
61305 Hospitality	320.28	2,000.00	-1,679.72	16.01 %
<b>Total National Convention Expense</b>	<b>23,455.62</b>	<b>26,000.00</b>	<b>-2,544.38</b>	<b>90.21 %</b>
National Dues Paid				
60400 Nat'l Dues - Current Year	84,323.00	128,000.00	-43,677.00	65.88 %
<b>Total National Dues Paid</b>	<b>84,323.00</b>	<b>128,000.00</b>	<b>-43,677.00</b>	<b>65.88 %</b>
Previous Year Travel	13,533.55		13,533.55	
<b>Total Expenditures</b>	<b>\$1,230,863.17</b>	<b>\$906,812.00</b>	<b>\$324,051.17</b>	<b>135.74 %</b>
<b>NET OPERATING REVENUE</b>	<b>\$ -631,795.73</b>	<b>\$ -466,812.00</b>	<b>\$ -164,983.73</b>	<b>135.34 %</b>
Other Revenue				
31000 Interest	71,719.03	36,000.00	35,719.03	199.22 %
31555 Fundraising (2)		45,000.00	-45,000.00	
31555 Special Project Fundraising	19,613.77		19,613.77	
31575 Billboard	19,250.00	21,000.00	-1,750.00	91.67 %
31800 Miscellaneous Income	16.67	10,000.00	-9,983.33	0.17 %
32100 Rental Donation (Aux)	8,917.12	7,200.00	1,717.12	123.85 %
32200 Insurance Commission		50,000.00	-50,000.00	
32201 Emblem Sales	-1,825.37	3,500.00	-5,325.37	-52.15 %
36600 Baseball		500.00	-500.00	
36900 USAA		23,000.00	-23,000.00	
38200 Bond - Post Officers	120.00	3,300.00	-3,180.00	3.64 %
38900 Department Conference	17,717.64	15,000.00	2,717.64	118.12 %

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<b>Total Other Revenue</b>	<b>\$135,528.86</b>	<b>\$214,500.00</b>	<b>\$ -78,971.14</b>	<b>63.18 %</b>
NET OTHER REVENUE	\$135,528.86	\$214,500.00	\$ -78,971.14	63.18 %
NET REVENUE	\$ -496,266.87	\$ -252,312.00	\$ -243,954.87	196.69 %