

American Legion Department of Georgia

Budget vs. Actuals: Budget_FY24_P&L - FY24 P&L

August 2023 - July 2024

	TOTAL			
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Revenue				
Conventions				
37000 National Convention	13,314.34	15,000.00	-1,685.66	88.76 %
38000 Department Convention	1,693.19	15,000.00	-13,306.81	11.29 %
Total Conventions	15,007.53	30,000.00	-14,992.47	50.03 %
Dues - Post 400				
Dues - Regular	24,407.00	60,000.00	-35,593.00	40.68 %
35400 National Dues	164,379.98	300,000.00	-135,620.02	54.79 %
Total Dues - Regular	178,395.39	300,000.00	178,395.39	
Total Dues - Regular	342,775.37	300,000.00	42,775.37	114.26 %
Other Income				
30101 Commander's Project	27,534.00	50,000.00	-22,466.00	55.07 %
EJ Building Fund Unrealized Gain/Loss	3,659.24		3,659.24	
EJ General Fund Unrealized Gain/Loss	-118.95		-118.95	
EJ Medical Research Unrealized Gain/Loss	129.00		129.00	
Vanguard Unrealized Gain/Loss	9,421.52		9,421.52	
Total Other Income	40,624.81	50,000.00	-9,375.19	81.25 %
Total Revenue	\$422,814.71	\$440,000.00	\$ -17,185.29	96.09 %
GROSS PROFIT	\$422,814.71	\$440,000.00	\$ -17,185.29	96.09 %
Expenditures				
65001 Commander Project	18,500.00	50,000.00	-31,500.00	37.00 %
Awards				
54202 Law Enforcement of the Year		500.00	-500.00	
54203 State Oratorical Awards	4,682.13	5,750.00	-1,067.87	81.43 %
54204 Area Oratorical Awards	3,432.00	4,800.00	-1,368.00	71.50 %
54205 Fire Fighter of the Year		500.00	-500.00	
54206 Youth Champs Awards		1,500.00	-1,500.00	
54210 Drug Committee Awards		300.00	-300.00	
54217 Boy Scouts Awards		300.00	-300.00	
54218 Scouting Scholarships		500.00	-500.00	
54220 Shooting Sports Awards		400.00	-400.00	
54221 Media Awards		200.00	-200.00	
54222 Public Relations Award		200.00	-200.00	
54230 Blood Donor Award		300.00	-300.00	
54240 Commander Staff Awards		1,000.00	-1,000.00	
54250 Commander's Pins, Coins	3,716.00	3,000.00	716.00	123.87 %
54273 Historian Award		300.00	-300.00	
61302 American Legion Scholarships	7,650.00	8,000.00	-350.00	95.63 %
Children & Youth Awards		700.00	-700.00	
Total Awards	19,480.13	28,250.00	-8,769.87	68.96 %
Committee Travel Expenses				
52463 Finance Cmt - Chair	1,999.39	1,200.00	799.39	166.62 %
52464 Finance Cmt	114.70	500.00	-385.30	22.94 %

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52465 Finance Cmt		500.00	-500.00	
52466 Investment Committee Person	159.60	500.00	-340.40	31.92 %
52467 External Audit	995.44	4,500.00	-3,504.56	22.12 %
52468 Alcohol/Drug Abuse		200.00	-200.00	
52469 Boy Scouts		200.00	-200.00	
52470 Shooting Sports - Cyber		200.00	-200.00	
52471 Legion Riders	776.63	3,000.00	-2,223.37	25.89 %
52472 S. A. L.		200.00	-200.00	
52473 Religious Emphasis		200.00	-200.00	
52475 Children and Youth	288.16	400.00	-111.84	72.04 %
52476 Blood Donor		200.00	-200.00	
52477 National Security		200.00	-200.00	
52478 Patriotic Obser		200.00	-200.00	
52479 Communications/PR	1,732.05	1,000.00	732.05	173.21 %
52480 POW/MIA	957.16	1,000.00	-42.84	95.72 %
52481 National Emergency		300.00	-300.00	
52482 Employment	638.22	1,000.00	-361.78	63.82 %
52483 School/Scholar		200.00	-200.00	
52484 Female Access	300.90	700.00	-399.10	42.99 %
52486 Legislative		200.00	-200.00	
52489 VA/Rehab Travel		200.00	-200.00	
52490 Medical Research		500.00	-500.00	
52496 Oratorical		500.00	-500.00	
52525 VAVS - Committee	0.00	200.00	-200.00	0.00 %
52526 Ad Hoc Committee 21	138.64	3,000.00	-2,861.36	4.62 %
52527 Access Committee	221.90	1,000.00	-778.10	22.19 %
52528 Marketing Committee		1,000.00	-1,000.00	
52529 Homeless Committee		2,000.00	-2,000.00	
52530 Dept Recruiter of the Year		400.00	-400.00	
Total Committee Travel Expenses	8,322.79	25,400.00	-17,077.21	32.77 %
Contract & professional fees	3,715.00		3,715.00	
Department Headquarters Expense				
50209 Building Maintenance	100.00		100.00	
52600 Postage	4,321.89	5,000.00	-678.11	86.44 %
52700 Auditing & Accounting	16,970.00	9,000.00	7,970.00	188.56 %
52800 Building Repairs & Maintenance	260,814.82	8,000.00	252,814.82	3,260.19 %
52900 Legal Fees	4,500.00	2,000.00	2,500.00	225.00 %
53100 Equipment Lease	1,783.39	7,000.00	-5,216.61	25.48 %
53200 Insurance & Post Bonds	22,346.60	11,000.00	11,346.60	203.15 %
53300 Lawn Maintenance	6,300.00	7,000.00	-700.00	90.00 %
53400 Utilities	18,551.87	14,000.00	4,551.87	132.51 %
53401 Web Services	10,977.12	5,000.00	5,977.12	219.54 %
53600 Office Supplies/Printing	9,712.84	12,000.00	-2,287.16	80.94 %

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53606 Christmas Cards		500.00	-500.00	
53700 Computer Supply/Programming	2,610.00	3,000.00	-390.00	87.00 %
53800 Taxes & Licenses	1,392.00	3,000.00	-1,608.00	46.40 %
53900 Telephone & Cell Phone	4,204.15	5,000.00	-795.85	84.08 %
54221 Convention Program Book	419.22	1,000.00	-580.78	41.92 %
54800 Membership Promotion	8,534.39	10,000.00	-1,465.61	85.34 %
54805 Membership Workshop	1,635.40	6,000.00	-4,364.60	27.26 %
55000 Donations Medical Research		10,000.00	-10,000.00	
55400 Delegates - National Convention	22,000.00	28,000.00	-6,000.00	78.57 %
56200 Past Dept Cdr Dues	500.00	650.00	-150.00	76.92 %
56400 Distinguished Guest Fund		6,000.00	-6,000.00	
56410 National Vice Commander Travel	112.00	2,000.00	-1,888.00	5.60 %
56600 Historian Supplies	758.56	700.00	58.56	108.37 %
56700 Video Archive Supplies		2,200.00	-2,200.00	
58100 Boys State	6,000.00	6,000.00	0.00	100.00 %
58200 Baseball Teams		4,000.00	-4,000.00	
58900 Department Conference	4,315.26	15,000.00	-10,684.74	28.77 %
58910 Fall Conference	610.42		610.42	
58920 Spring Conference	4,561.60		4,561.60	
Total 58900 Department Conference	9,487.28	15,000.00	-5,512.72	63.25 %
60600 District Refunds	43,036.00	48,000.00	-4,964.00	89.66 %
60610 Online Membership Post Refunds	27,277.50		27,277.50	
60620 S.A.L. Detachment of GA Refund	2,766.00		2,766.00	
60725 Special Project Fundraising	20,142.56	35,000.00	-14,857.44	57.55 %
60800 Reserve Fund		1,500.00	-1,500.00	
61000 National Emergency Fund	-3,150.00	2,000.00	-5,150.00	-157.50 %
61301 Re-Connect Program		10,000.00	-10,000.00	
61303 Archives		2,000.00	-2,000.00	
61525 VA/Service Officer School		1,000.00	-1,000.00	
61550 Georgia A.L. College	7,193.56	7,000.00	193.56	102.77 %
63900 Tickets-Ye Steivos	550.00	500.00	50.00	110.00 %
64100 Mar/Nat Cemt and Vet Day		100.00	-100.00	
64210 Georgia State Patrol		3,200.00	-3,200.00	
64400 Miscellaneous	13,781.60	12,500.00	1,281.60	110.25 %
Bank Charges and Fees	436.82		436.82	
Total 64400 Miscellaneous	14,218.42	12,500.00	1,718.42	113.75 %
64550 National Leading Candidate	2,000.00	2,000.00	0.00	100.00 %
Total Department Headquarters Expense	528,065.57	307,850.00	220,215.57	171.53 %
Department Payroll expenses				
50201 Salary Adjutant	37,037.36	60,232.00	-23,194.64	61.49 %
50202 Secretary	25,751.90	38,045.00	-12,293.10	67.69 %
50203 Salary Membership	36,144.86	48,915.00	-12,770.14	73.89 %
50207 Bookkeeper	26,600.00	36,000.00	-9,400.00	73.89 %

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50208 Salary Part-Time Admin	12,058.97	10,870.00	1,188.97	110.94 %
50210 Employee retirement plan	4,890.02	6,500.00	-1,609.98	75.23 %
50220 Employee Christmas Bonus	2,903.43	3,000.00	-96.57	96.78 %
50230 Department Travel	2,247.60	3,000.00	-752.40	74.92 %
50600 Payroll Taxes - Employer	9,427.04	11,900.00	-2,472.96	79.22 %
51301 GA Unemployment Tax		125.00	-125.00	
51401 Federal Unemployment Tax		400.00	-400.00	
51500 Commander's Stipend	4,500.00	6,000.00	-1,500.00	75.00 %
Total Department Payroll expenses	161,561.18	224,987.00	-63,425.82	71.81 %
Department Travel	1,547.16		1,547.16	
52000 Department Commander	8,514.43	12,000.00	-3,485.57	70.95 %
52200 Department Adjutant	5,114.07	12,000.00	-6,885.93	42.62 %
52405 Department Senior Vice	4,803.44	8,275.00	-3,471.56	58.05 %
52406 Senior Vice-Special Travel	1,251.46	1,250.00	1.46	100.12 %
52410 Junior Vice Cdr	1,431.04	4,000.00	-2,568.96	35.78 %
52411 Junior Vice Cdr	732.20	4,000.00	-3,267.80	18.31 %
52412 Junior Vice Cdr	1,160.97	4,000.00	-2,839.03	29.02 %
52413 Junior Vice Cdr	1,946.80	4,000.00	-2,053.20	48.67 %
52414 Junior Vice Cdr	670.00	4,000.00	-3,330.00	16.75 %
52416 Department Treasurer	2,267.08	2,200.00	67.08	103.05 %
52421 Natl Exec C'man	937.11	3,250.00	-2,312.89	28.83 %
52422 Alt NEC	2,482.35	2,000.00	482.35	124.12 %
52423 Alt NEC Special Travel		1,250.00	-1,250.00	
52425 Past National Commander		600.00	-600.00	
52426 Past National Commander		600.00	-600.00	
52428 Past Dept Cdr		500.00	-500.00	
52429 Past Dept Cdr		500.00	-500.00	
52430 Past Dept cdr		500.00	-500.00	
52432 Department Chaplain	2,044.56	1,225.00	819.56	166.90 %
52433 Department Asst. Chaplain		500.00	-500.00	
52434 Judge Advocate	677.04	1,225.00	-547.96	55.27 %
52436 Service Officer	917.87	1,000.00	-82.13	91.79 %
52437 Service Officer School		950.00	-950.00	
52438 Asst Service Officer	1,127.97	900.00	227.97	125.33 %
52439 Asst Service Office	568.03	900.00	-331.97	63.11 %
52440 Sgt-at-Arms	1,604.70	1,200.00	404.70	133.73 %
52441 Asst Sgt-at-Arms	438.35	800.00	-361.65	54.79 %
52442 Asst Sgt-at-Arms	226.45	800.00	-573.55	28.31 %
52443 Asst Sgt-at-Arms	905.19	800.00	105.19	113.15 %
52444 Asst Sgt-at-Arms	1,683.69	800.00	883.69	210.46 %
52445 Asst Sgt-at-Arms	815.52	800.00	15.52	101.94 %
52447 Van Expense/Van Insurance	4,515.73	14,000.00	-9,484.27	32.26 %
52487 Historian	2,030.09	1,000.00	1,030.09	203.01 %

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61200 VA/Rehabilitation		500.00	-500.00	
Total Department Travel	50,413.30	92,325.00	-41,911.70	54.60 %
District Travel	287.70		287.70	
52450 1st Dist Cdr	706.49	2,000.00	-1,293.51	35.32 %
52451 2nd Dist Cdr	2,491.90	2,000.00	491.90	124.60 %
52452 3rd Dist Cdr	1,421.18	2,000.00	-578.82	71.06 %
52453 4th Dist Cdr	1,699.97	2,000.00	-300.03	85.00 %
52454 5th Dist Cdr		2,000.00	-2,000.00	
52455 6th Dist Cdr	827.00	2,000.00	-1,173.00	41.35 %
52456 7th Dist Cdr	1,822.36	2,000.00	-177.64	91.12 %
52457 8th Dist Cdr		2,000.00	-2,000.00	
52458 9th Dist Cdr	1,904.62	2,000.00	-95.38	95.23 %
52459 10th Dist Cdr	843.50	2,000.00	-1,156.50	42.18 %
52460 11th Dist Cdr	786.30	2,000.00	-1,213.70	39.32 %
52461 12th Dist Cdr	297.00	2,000.00	-1,703.00	14.85 %
Total District Travel	13,088.02	24,000.00	-10,911.98	54.53 %
Interest paid	-1,777.20		-1,777.20	
National Convention Expense				
57000 National Convention Expense- Other	20,130.58	15,000.00	5,130.58	134.20 %
57003 Georgia Caucus Breakfast		4,000.00	-4,000.00	
57005 Hospitality Suite		5,000.00	-5,000.00	
61305 Hospitality	320.28	2,000.00	-1,679.72	16.01 %
Total National Convention Expense	20,450.86	26,000.00	-5,549.14	78.66 %
National Dues Paid				
60400 Nat'l Dues - Current Year	80,049.50	128,000.00	-47,950.50	62.54 %
Total National Dues Paid	80,049.50	128,000.00	-47,950.50	62.54 %
Previous Year Travel	13,533.55		13,533.55	
Repairs & maintenance	558.55		558.55	
Total Expenditures	\$915,961.25	\$906,812.00	\$9,149.25	101.01 %
NET OPERATING REVENUE	\$ -493,146.54	\$ -466,812.00	\$ -26,334.54	105.64 %
Other Revenue				
31000 Interest	54,432.57	36,000.00	18,432.57	151.20 %
31555 Fundraising (2)		45,000.00	-45,000.00	
31555 Special Project Fundraising	19,613.77		19,613.77	
31575 Billboard	17,500.00	21,000.00	-3,500.00	83.33 %
31800 Miscellaneous Income		10,000.00	-10,000.00	
32100 Rental Donation (Aux)	5,367.12	7,200.00	-1,832.88	74.54 %
32200 Insurance Commission		50,000.00	-50,000.00	
32201 Emblem Sales	2,085.01	3,500.00	-1,414.99	59.57 %
36600 Baseball		500.00	-500.00	
36900 USAA		23,000.00	-23,000.00	
38200 Bond - Post Officers	120.00	3,300.00	-3,180.00	3.64 %

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38900 Department Conference	345.15	15,000.00	-14,654.85	2.30 %
Total Other Revenue	\$99,463.62	\$214,500.00	\$ -115,036.38	46.37 %
Other Expenditures				
Vehicle expenses				
Vehicle repairs	269.90		269.90	
Total Vehicle expenses	269.90		269.90	
Total Other Expenditures	\$269.90	\$0.00	\$269.90	0.00%
NET OTHER REVENUE	\$99,193.72	\$214,500.00	\$ -115,306.28	46.24 %
NET REVENUE	\$ -393,952.82	\$ -252,312.00	\$ -141,640.82	156.14 %